

beautiful, quality, recommended,
creative, tasteful, tough,
excellent, resistant



the Swedish edition

Glitsa American's newsletter
for flooring professionals

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Q & A - High Performance Commercial Waterborne Finish

Question: What is the maximum window of time that HP can be kept after being hardened?

Answer: HP has a 4-hour pot-life, but best properties are achieved when freshly hardened material is used promptly.

Question: What can I do if I forget to put the hardener in the first finish coat?

Answer: Allow the non-hardened HP to completely dry (usually an overnight dry is sufficient). Once dry, a coat of hardened HP can be applied.



Question: What happens if you add the Semi-Gloss/Satin hardener to the HP Matte finish?

Answer: A higher sheen will occur.

Question: What happens if you add the Matte hardener to HP Semi-Gloss or Satin finish?

Answer: A lower sheen will result, as well as a non-uniform final sheen.

Question: Can you mix different sheens of HP?

Answer: High Performance Matte has it's own specific hardener and cannot be mixed with High Performance Semi-Gloss or Satin. However, since the Semi-Gloss and

Satin share the same hardener, they can be mixed together without encountering difficulties.

Question: What happens if you add water as a retarder?

Answer: It is not recommended to add water to HP, as the performance characteristics can be altered. If excess water is added, edge swelling of the flooring material, as well as poor flow and level could take place.

Question: How long before HP is fully cured?

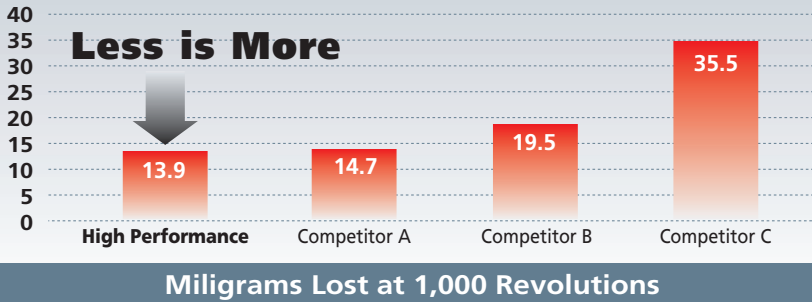
Answer: HP takes one week to fully cure. It is recommended to wait a minimum of 24 hours before light foot traffic is allowed. Care should be exercised for the first 24-48 hours.



It is not recommended to add water to HP, as the performance characteristics can be altered.

High Performance Taber Abrasion Testing

HP outperformed competitors in independent laboratory Taber abrasion testing.



It is recommended to wait until HP is fully cured, 7-10 days, before putting down any type of carpet mats or rubber materials.

Question: Can Infinity be applied over HP?

Answer: Yes. Allow High Performance to dry 4-6 hours before coating with Infinity.

Question: Can HP be applied over Infinity?

Answer: It is not recommended to apply HP over Infinity.

Question: Can HP be applied over a Glitsa Swedish sealer?

Answer: Yes, HP can be applied over Bacca, Glitsa Sealer and Satin Sealer. Make sure that the Swedish sealer is given an overnight dry before applying the HP.

Question: What could cause HP to set up faster than normal?

Answer:

- Application in hot, dry conditions.
- Coating too thin, which will also affect flow and level properties.
- Applying HP over a sealer that is not sufficiently dry.

Question: Will another coat of HP finish help hide minor screen marks in the first coat of finish?

Answer: Yes, typically, the final coat will help reduce minor screen marks in the first coat of finish.

Question: Will another coat of HP finish hide applicator marks in the first finish coat?

Answer: If applicator marks are seen in the first coat, typically they will even out after the final coat of HP. If the applicator marks are in the final coat, they will usually diminish greatly with time.

Question: Can rubber, non-stick carpet mats or any other rubber backed covering cause problems with the HP finish?

Answer: It is recommended to wait until HP is fully cured, 7-10 days, before putting down any type of carpet mats or rubber materials. Check with the manufacturer of such materials before using. Some rubber materials can leach out chemicals such as plasticizers, which in some cases can affect the appearance of the coating.



IN THE FIELD



RECOATING

Simple Steps For Success

By Sheldon Walker, Southwest Sales & Technical Representative

We've all been through it before, a simple recoat becomes a nightmarish resand job costing us lots of time and money...

By taking the simple but important steps below, your odds of having a successful job are greatly improved.

Step 1 - INSPECTION

Upon inspection, ask the homeowner about the current finish on the floor and any cleaning substances that may have been used. It is important to know what you are working with for compatibility reasons. Be cautious of oil soaps and other items that are easily purchased in the house care aisle as they may cause problems with adhesion of the new finish. Hopefully the homeowner has record of what finish and cleaners that have been applied. If you are uncertain about what finish you are coating over, test in an inconspicuous area to insure compatibility.



Step 2 - PREPARATION

Once it is determined that a successful recoat will be achieved, it's time to prep the floor for finish. Use a wood floor cleaner made specifically for hardwood floors, such as Glitsa Clean wood floor cleaner. Clean thoroughly along baseboards and in all of the corners. Look for things you might want to touch up to make the floor look even better.

Step 3 - ABRADE

Now it's time to abrade the existing floor. Any number of methods can be used depending on the type of finish: screens for conversion varnishes, pads and sanding strips for waterbornes and polyurethanes. Remember to use the least aggressive abrasive needed to get the job done. Screening too aggressively can cause screen marks to show through to your final coat. In the case of aluminum-oxide finished floors, consult with the manufacturer before proceeding, there are numerous recoat methods available.

Step 4 - RECOAT

Once the floor has been abraded, it's time to recoat the floor using the selected finish. Vacuum and tack the floor using the appropriate solvent for each finish, water can be used in all cases.

Apply your finish at the recommended rate in a controlled environment to ensure that the finish can flow and level as designed. Consider the system you are using, as more than one coat may be optimal.

Recoating is a great way to increase your bottom line, while helping your customers save time and money.

CONTRACTOR SPOTLIGHT

A second generation contractor, Brent Casper has been finishing hardwood floors in the greater Twin Cities area for more than a decade. Focusing on the residential market, Casper has come to use Glitsa's High Performance waterborne finish almost exclusively.

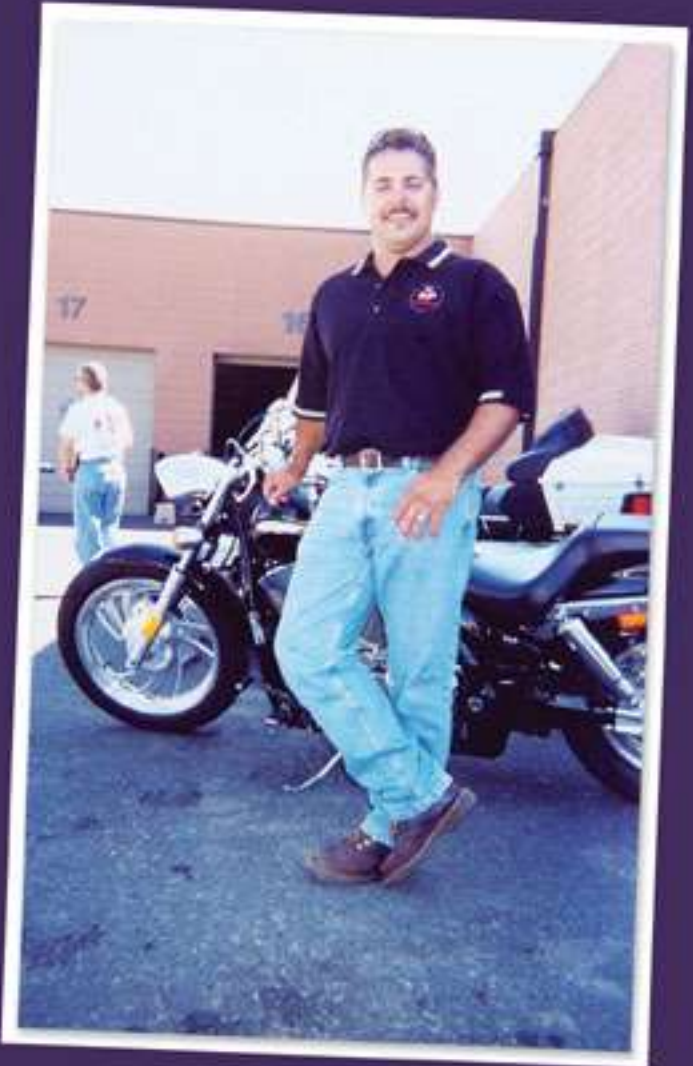
Casper has noticed increased homeowner demand for using high-end, exotic woods. "I find that some customers are moving away from the traditional oak flooring and want something to set their home apart from others," Casper said. "They are looking for a way to make their living room the centerpiece of the home."

While there are countless choices for exotic wood flooring, two of the most popular woods Casper uses are: reclaimed timber, primarily pine, which produces a rustic, distressed appearance; and Santos mahogany, a beautiful hardwood that is reddish brown in color, boasting varied purple hues. For finishing materials, Casper recommends Glitsa's High Performance with Snap Dry Sealer underneath.

Most important piece of advice for using high-end hardwoods?

"When using exotic woods or distressed timber," Casper advises, "always pay close attention to the installation and finishing instructions provided by the manufacturer. You don't want to take chances when your customer is spending a lot of money on high-end materials."

Brent Casper, Pro Hardwood Floors, Ramsey, Minnesota



"When using exotic woods or distressed timber always pay close attention to the installation and finishing instructions provided by the manufacturer."

Congratulations

Congratulations to R&R Hardwoods, L.C.
of Boise, ID on their Floor of the Year award.
Left to right: Rob Doe, Raymond Lopez,
Frank Kroupa, Dan Cotten and Billy Crespin.



Floor of the Year: 2,500 sq. ft., 3" plank No
Sap American Black Walnut with Walnut/Wenge
medallions finished with two coats of Bacca
and one coat of Gold Seal Semi-Gloss.

We want to hear from you!



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