

# CONTRACTOR SPOTLIGHT

A second generation contractor, Brent Casper has been finishing hardwood floors in the greater Twin Cities area for more than a decade. Focusing on the residential market, Casper has come to use Glitsa's High Performance waterborne finish almost exclusively.

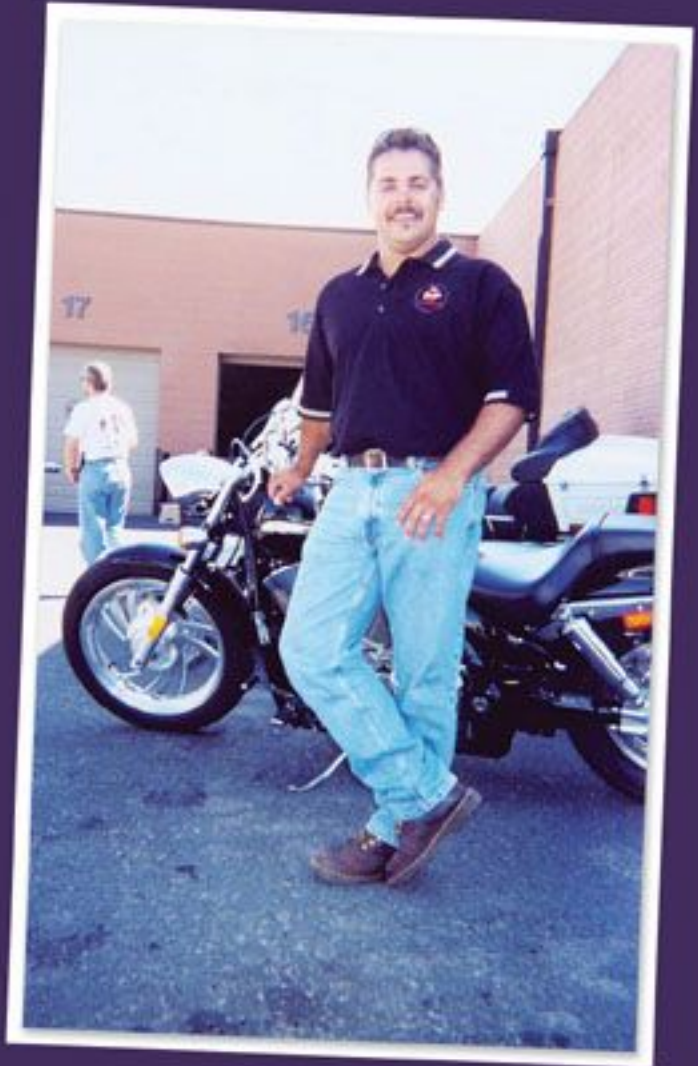
Casper has noticed increased homeowner demand for using high-end, exotic woods. "I find that some customers are moving away from the traditional oak flooring and want something to set their home apart from others," Casper said. "They are looking for a way to make their living room the centerpiece of the home."

While there are countless choices for exotic wood flooring, two of the most popular woods Casper uses are: reclaimed timber, primarily pine, which produces a rustic, distressed appearance; and Santos mahogany, a beautiful hardwood that is reddish brown in color, boasting varied purple hues. For finishing materials, Casper recommends Glitsa's High Performance with Snap Dry Sealer underneath.

Most important piece of advice for using high-end hardwoods?

"When using exotic woods or distressed timber," Casper advises, "always pay close attention to the installation and finishing instructions provided by the manufacturer. You don't want to take chances when your customer is spending a lot of money on high-end materials."

## Brent Casper, Pro Hardwood Floors, Ramsey, Minnesota



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