

## IN THE FIELD



# RECOATING

## Simple Steps For Success

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We've all been through it before, a simple recoat becomes a nightmarish resand job costing us lots of time and money...

By taking the simple but important steps below, your odds of having a successful job are greatly improved.

### Step 1 - INSPECTION

Upon inspection, ask the homeowner about the current finish on the floor and any cleaning substances that may have been used. It is important to know what you are working with for compatibility reasons. Be cautious of oil soaps and other items that are easily purchased in the house care aisle as they may cause problems with adhesion of the new finish. Hopefully the homeowner has record of what finish and cleaners that have been applied. If you are uncertain about what finish you are coating over, test in an inconspicuous area to insure compatibility.



### Step 2 - PREPARATION

Once it is determined that a successful recoat will be achieved, it's time to prep the floor for finish. Use a wood floor cleaner made specifically for hardwood floors, such as Glitsa Clean wood floor cleaner. Clean thoroughly along baseboards and in all of the corners. Look for things you might want to touch up to make the floor look even better.

### Step 3 - ABRADE

Now it's time to abrade the existing floor. Any number of methods can be used depending on the type of finish: screens for conversion varnishes, pads and sanding strips for waterbornes and polyurethanes. Remember to use the least aggressive abrasive needed to get the job done. Screening too aggressively can cause screen marks to show through to your final coat. In the case of aluminum-oxide finished floors, consult with the manufacturer before proceeding, there are numerous recoat methods available.

### Step 4 - RECOAT

Once the floor has been abraded, it's time to recoat the floor using the selected finish. Vacuum and tack the floor using the appropriate solvent for each finish, water can be used in all cases.

Apply your finish at the recommended rate in a controlled environment to ensure that the finish can flow and level as designed. Consider the system you are using, as more than one coat may be optimal.

Recoating is a great way to increase your bottom line, while helping your customers save time and money.