

CONTRACTOR SPOTLIGHT

Architectural Woodworking Specialties

Todd Irvine, Architectural Woodworking Specialties (AWS), Provo, Utah has been in business since 1949. Todd's reputation has helped him develop a customer base in the higher end markets where the customer's main concern is quality not cost. AWS has been using the Glitsa Gold Seal system of two coats Glitsa Sealer under one coat of Gold Seal Lite Scent Semi-Gloss or Satin for the past eight years.

AWS's most interesting job was a 9,000 sq. ft. bamboo floor in Alpha Graphics headquarters and their biggest celebrity floor was a 3-1/4" plank oak floor for Donny Osmond.

AWS uses Glitsa products because of their consistency, ease of application and durability. Todd says, "Glitsa products are "bullet proof" that work every time and dries consistently compared to oil modifieds."

Todd's tip to other contractors using the Gold Seal system is, "Use Retarder in hot dry climates such as Utah at 4500 ft. elevation and sell your customers on a maintenance program." Trends noticed are more distressed woods, darker stains, glazing, wide planks and Heart Pine. ■

